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February 20, 2019

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Valerie Capels Town of Bristol P.O. Box 249 Bristol, VT 05443

Town of

Dear Valerie,

Thank you for your continued participation and investment in the Addison County Chamber of Commerce. Over the past twelve months we have invested in our community in several significant ways, thanks to you:

- Strengthened partnerships with local organizations including ACEDC, the Hannaford Career Center, the three downtown partnerships, United Way and others.
- Hosted Middlebury Maple Run with 800+ runners, 35% of whom stayed overnight, 45% ate at local restaurants, and 30% spent \$100 or more in the area and donated \$5,000 to local non-profits.
- Hosted community festivals in Vergennes and Bristol.
- Organized the Better L8 Than Never Car Show with a record 353 vehicles and donated \$5,750 to Camp Ta-Kum-Ta.
- Presented monthly seminars on social media, customer service, Google Analytics, company benefit plans and more.
- Transitioned to new leadership.
- Supported members through one-on-one meetings, marketing consults, and assistance with revitalization plans (i.e. Morgan Horse Farm and others).
- Worked with ACEDC and other organizations to start an Addison County Workforce Development task force.

We have also applied and adjusted our new dues model (tiered), offering businesses the opportunity to invest at a level that best suits their needs and pocketbook. Rob has met with over 130 of our members one-on-one to review member benefits and assist businesses in making the most of their membership.

Please keep an eye out for your renewal notice next month. We look forward to hearing from you, and to your continued support of the chamber and the community.

Sincerely,

Rolt later

Rob Carter, President

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Judson Hescock, Chairman of the Board

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