Academic Education

- Northeastern University, Masters of Science Corporate Finance
- University of Vermont, Bachelor of Science, Community Development and Applied Economics

Professional Licensure

- Certified General Real Estate Appraiser, Vermont # 080-0067711
- Project Supervisor Vermont Department of Taxes, Property Valuation and Review

Professional Membership

• International Association of Assessing Officers (IAAO) regular member

Professional Experience

August 2021 - Present: Real Capital Consulting, Inc. - Middlebury, VT

President, Senior Appraiser & Consultant

- Provide real estate & business valuation services to private and institutional clients
- Assessment services for the Town of Ferrisburgh, Town of Panton, City of Vergennes

November 2013 - August 2021: Yankee Farm Credit, ACA - Middlebury, VT (now Farm Credit East, ACA)

Senior Credit Analyst (Commercial Division), Real Estate Appraiser, Income Tax Return Preparer

- Underwrote credit facilities and presented recommendations to loan committee (revenue up to ~\$300m)
- Analyzed syndicated capital market deals and communicated with participants (revenue up to ~ \$15b)
- Conducted complex agricultural/commercial real estate and equipment appraisals
- Prepared income tax returns for farm and small business owners

March 2012 – October 2013: Prospect Appraisal, LLC - Vergennes, VT

Manager, Appraiser

- Provided real estate and conservation easement appraisals to private and institutional clients
- Conducted tax assessment appeals for taxpayers

July 2012 – February 2013: Coler & Colantonio, Inc. - Hinesburg, VT (now CHA Consulting, Inc.)

Right of Way Agent, Energy Infrastructure Department

- Communicated natural gas transmission line project developments through landowner outreach
- Negotiated easement acquisitions

April 2005 - February 2012: Justus Devries, Jr., Inc. - Middlebury, VT

Real Estate Appraiser

- Wrote complex real estate appraisals
- Inspected properties and assisted with developing land schedule for the 2013 Ferrisburgh, VT reappraisal