From: Brian Curtis

To: Bristol Town Administrator
Subject: DominionTech Acquired by VC3
Date: Monday, January 22, 2024 3:34:36 PM

Hello Valerie,

We're excited to share with you that VC3, a leading managed service provider with a focus on serving municipal governments and a variety of small and medium-sized businesses, has acquired DominionTech!

DominionTech and VC3 would not have gone down this path without full confidence that this is the best fit for our clients. We're excited about this next chapter for DominionTech, and what this means for you.

You probably have some questions. We have done our best to anticipate those questions and answer them below.

# What does this mean for you?

The outstanding service you've come to expect from DominionTech will continue and largely be delivered by your existing local team. Additionally, as a client of DominionTech, you now have a deeper bench of talent and resources ready to serve you. We look forward to making this a smooth transition for you and continuing to meet your technology and security needs.

### What does this mean for DominionTech?

The DominionTech team is now part of VC3! The companies will continue to operate under their respective names during an integration period before eventually transitioning operations under the VC3 brand.

Brian will remain and assist in a successful transition and then move into a role that will contribute to the continued success of VC3.

By joining hands with one of the premier MSPs in the nation that also has a focus on small to medium-sized companies, DominionTech can now bring a perfect blend of national best practices tailored to the specific needs of local organizations. This merger ensures that while clients get the best of both worlds, the team at DominionTech also gains exposure to broader industry insights, expertise, and resources.

We're excited to become one team as we continue to serve your needs and be a resource to you and your entire organization.

## Why did this acquisition happen?

DominionTech's dedicated team members now have more room and a higher ceiling under which to grow. With a bigger team and more competencies, we can deliver a better and more

refined experience for our clients. Brian is excited about the continuing evolution of the DominionTech team and our ability to serve our clients under VC3.

VC3 and DominionTech are a natural fit for each other. Each team has complementary strengths. Joining forces will make us even stronger together.

- Our values are similar.
- We both serve and understand the small and medium business space.
- The VC3 team consists of hundreds of team members, and they have a very deep bench of IT,

cybersecurity, and application development experts and specialists—along with very seasoned leadership. We are excited about leveraging this vast team to help serve you better.

### Who is VC3?

VC3 is a market-leading managed service provider serving municipalities and commercial businesses across North America. Founded in 1994, VC3 has 725+ full-time team members and over 2,200 clients in 35 states, 8 Canadian provinces and 1 Canadian territory. We also offer additional services such as custom application development, business intelligence, records management, website development, and automation. Much like DominionTech, we work to align our services with your needs so that we can positively affect the way you do business. We are excited about how this acquisition will allow VC3's and DominionTech's team members to become one team focused on delivering exceptional IT services to your organization.

#### What's next?

Your DominionTech services will continue as normal. You have access to the same email, phone number, and online portal for your support needs.

### Want more info?

You can learn more by reading our press release: <a href="http://www.dominiontech.com/2024/01/vc3-acquisition/">http://www.dominiontech.com/2024/01/vc3-acquisition/</a>. You can also learn more about VC3 by visiting www.vc3.com.

If you have any additional questions and would like to speak with someone, please reach out to Brian Curtis or Ryan Vestby.

Thank you for being our client and trusting us with your information technology needs. Our combined team, including the usual faces you work with, looks forward to continuing to serve you.

With gratitude,

Brian Curtis and Ryan Vestby